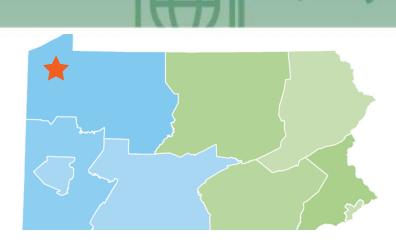


Your Presenter



Amy Sloan

Higher Education Access Partner

Northwest Region

PA Higher Education Assistance Agency (PHEAA)

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Topics

- Necessary Things to Consider
- Financial Aid Made Simple 5 Steps
- Scholarships
- The Free Application for Federal Student Aid (FAFSA®)
- Federal and Pennsylvania State Aid
- Student and Parent Loans
- Financial Aid Notifications
- Tips and Strategies
- Web Resources

Be a Smart Consumer



What is the net price you will pay?

What is the graduation rate?

What is the average debt of graduates?

What is the employment outcome?

4

Necessary Things to Consider (Student and Parent)

- College cost
 - Tuition, housing, food, fees, Transportation
- Out of pocket cost beyond the first year
- What is your expected salary?
 - Versus the cost of your education choice
- What are the employment demands? Now/future?
- Loans for student and parent
- RETURN ON INVESTMENT
- PLEASE _ BE A SMART CONSUMER





- What is the Net Price that you will pay?
 - Net Price Calculator





Search for Schools' Calculator

Begin typing to search for schools



What does Net Price mean?

Net Price is the amount that a student pays to attend an institution in a single academic year AFTER subtracting scholarships and grants the student receives. Scholarships and grants are forms of financial aid that a student does not have to pay back.

What is a Net Price Calculator?

Net price calculators are available on a college's or university's website and allow prospective students to enter information about themselves to find out what students like them paid to attend the institution in the previous year, after taking grants and scholarship aid into account.

collegecost.ed.gov/net-price

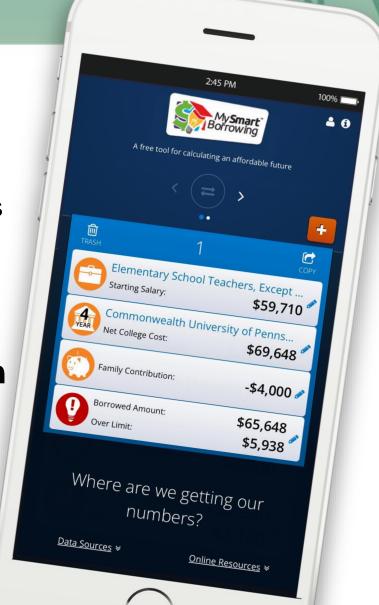
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- An interactive, online tool created by PHEAA that helps students and families:
 - Estimate career salaries & college tuition
 - View the impact of savings on overall cost
 - Calculate loan repayment
 - Avoid over-borrowing



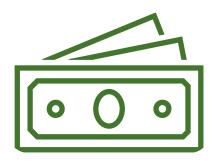
View the Results

- View your potential salary in your new career
- Add & compare up to four colleges
- See if you're borrowing too much
- THE RULE: Don't borrow more to get your education than you can reasonably expect to make during your very first year in the workforce

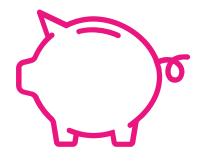


What Is Financial Aid?

Financial aid consists of funds provided to students and families to **help** pay for postsecondary educational expenses.



Gift Aid
Grants/Scholarships



Self-Help Work-Study



Loans

Federal Student Loans, PLUS, Private Loans

Funding Sources





Federal Government



State Government



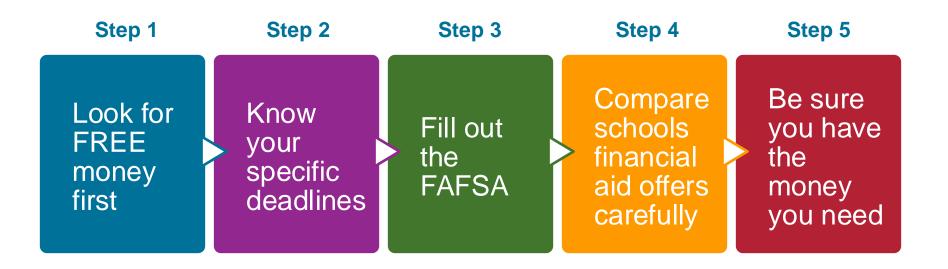
School or College



Scholarships

Financial Aid Made Simple

5 Steps to Financial Aid



Step 1: Look For Free Money First

- Scholarships are obtainable Effort pays off!
- Available beyond the first year
- Wide variety of criteria



Types of Scholarships





Postsecondary Scholarships



Local and Regional Scholarships



National Scholarships

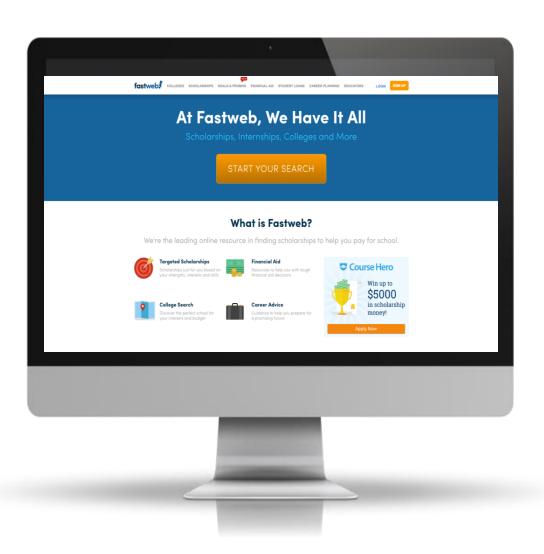
Scholarship Search Tips

- Start searching early
- Use FREE scholarship search sites
- Don't ignore scholarships with smaller award amounts
- Don't miss deadlines
- Search for scholarships every year



Fastweb.com

- Largest, most accurate and most frequently updated scholarship database
- Matches scholarships to specific student criteria
- Sends email message when students qualify for a scholarship



- Application fees
- "Guaranteed" scholarships
- Solicitations
- Official-looking companies



Federal Grant Programs

- Pell Grant max award \$7,395
 - Eligibility is the same for every postsecondary institution
- Federal Supplemental Educational Opportunity Grant (FSEOG) – max award \$4,000
 - Eligibility determined by Financial Aid Office at each potential school
 - Student must be enrolled at least half-time
 - Awarded to most financially needy students

PA State Grant Program

- In-state max award \$5,750 (full-time)
- Reciprocal states: Delaware, DC, Massachusetts, Ohio, Vermont, West Virginia
 - Up to \$600 for full-time students (\$800 for veterans)
- Award amount determined in part by the cost of the school

Must be at least half-time to be eligible



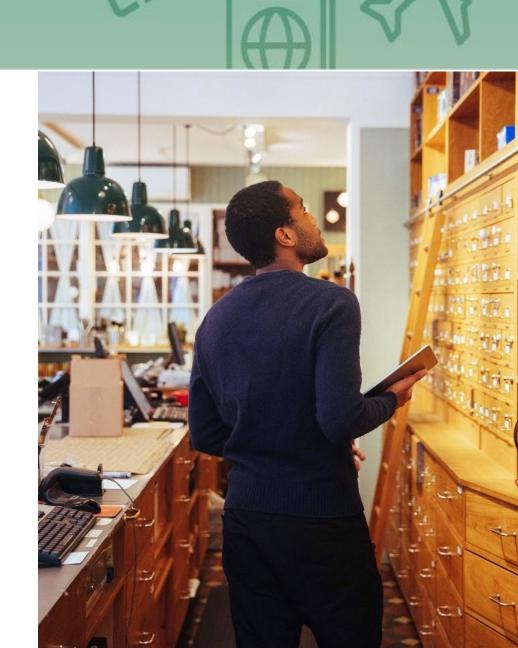
2024-25 Award Amounts

The maximum award for student attending an approved school in a reciprocal state is \$600 and \$800 (veterans)

* Must be at least half-time to be eligible

Cost Tier	Maximum Award	Minimum Award	
\$0 - \$12,000	\$3,058	\$500	
\$12,001 - \$19,000	\$4,894	\$500	
\$19,001 - \$29,000	\$5,260	\$500	
\$29,001 - \$32,000	\$5,750	\$500	

- You must have financial need in order to qualify for work-study
- A work-study position is not guaranteed and may even require an interview
- Work-Study income removed from FAFSA eligibility calculation



Step 2: Know Your Deadlines

- Applications for admission
- Deadlines for scholarships
 - Institutions, Outside Sources
- Free Application for Financial Aid (FAFSA)
 - Schools have priority deadlines



PA State Grant Deadlines

- May 1 If you plan to enroll in a degree program or a college transferable program at a junior college or other college or university (excludes community colleges)
- August 1 If you plan to enroll in a community college; a business, trade, or technical school; a hospital school of nursing; or a 2-year program that is not transferable to another institution

DON'T MISS THE DEADLINE!

Deadlines Are Crucial

- Make sure you know the priority FAFSA filing deadlines for the schools you are researching.
- File your FAFSA prior to the earliest deadline of your school possibilities.
- Students do not have to be accepted for admission to list any schools on the FAFSA.

Step 3: The FAFSA is Your Connection to Funding

The FAFSA is the primary federal form used to determine student eligibility for the following:

- Federal programs
- State programs
- School programs



FAFSA (Free Application for Federal Student Aid) – StudentAid.gov/fafsa

- Must file a FAFSA each year a student attends school to be eligible.
- File online Fast, Secure, SKIP LOGIC and Built-in Edits.
- The 2025-26 FAFSA will be available December 1st, 2024!



Create Your StudentAid.gov Account

- The student applying for aid and all contributors providing information on the FAFSA need to create a StudentAid.gov Account at https://studentaid.gov/fsa-id/create-account.
- Create at least 4 days prior to completing the FAFSA.
- Legal signature for student and contributors.
- Users without an SSN will be able to acquire a StudentAid.gov Account.

Social Security
Number

Username

Email Address

Password

Mobile Phone

Security Questions

Enable Two-Step
Verification

Roles Within the 2025-26 FAFSA



- Contributors will need a StudentAid.gov Account to access the FAFSA application.
- No more ability to start a FAFSA form with just student identifiers.
- Parent and student contributors must log in separately to complete their respective sections.

Dependent Students- Who Reports Info on the 2025-26 FAFSA®?

On the FAFSA®, the legal parent is the student's:

- Biological or adoptive parent
 - Regardless of gender
 - Or as determined by state (listed on birth certificate)
- Dependent students can use the new Who's my FAFSA Parent? wizard to determine which parent(s) will be a required contributor on the FAFSA.
- Scan QR code or visit website listed below to access the Parent Wizard



https://studentaid.gov/fafsa-apply/parents

For Dependent Students - Who Will be a Contributor on the 2025-26 FAFSA?

YES

- Married parents living together
- Biological parents living together
- Divorced or separated parents:
 - The parent that provided the most financial support to student over the past 12 months
 - If equal, then student would invite the parent with the higher income and assets
- Stepparent If part of the student's household
- Adoptive parents

NO

- Foster Parents
- Legal Guardians
 - By court order
- Anyone else the student is living with



2025-2026 FAFSA Prep

Information Needed for FAFSA



Social Security Numbers



Student & Contributor(s) StudentAid.gov Accounts



Email Addresses (Not high school email address)



Current Records of any stocks, bonds and other investments, including 529 for student for whom the FAFSA is being completed



2023 Federal Tax Returns and W-2's



Current bank statements and records of other investment accounts (as of the FAFSA filing date including farm value and value of small business)





What is considered an asset?

Report the current value at time of filing the FAFSA:

- ✓ Cash ✓ Stocks ✓ Bitcoin
- √Checking
 √Bonds
 ✓Mutual funds
- ✓ Savings
 ✓ Certificates of deposit (CD)
 ✓ Net value of real estate
- Value of 529 accounts for the student owned by the parent(s) of a dependent applicant or owned by the student applicant
- Child support received for the most recently complete calendar year
- Net Worth of your businesses or for-profit agricultural operations.

Not reported on FAFSA as an asset:

- Value of primary home
- Value of qualified retirement accounts
- Value of life insurance policies
- Value of personal property
- Value of 529 for any other family members (excluding applicant)

(i, 3)

Student Section

- Personal circumstances
- Demographics
- Financials
- Colleges
- Signature

Parent Section

- Demographics
- Financials
- Signature

Student and Parent(s)
must log in separately
with their FSA ID to
complete their
respective sections

Dependent Student Invites Parent

 The student is asked to enter personal information about their parents in order to send them an invite to their FAFSA® form. In this scenario, the student invites one parent.

FAFSA® FORM	Z Student Raya Tran	Save FAFSA Menu	Social Security Number (SSN)	Social Security Number (SSN)
	Personal Circumstances Demographics Financials Colleges Signature Invite Parents to your FAFSA® Form	_	My parent doesn't have a SSN	My parent doesn't have a SSN
	You will need to provide information for your parents Based on your answers in the previous section, you'll need to provide information about both of your parents on your FAFSA form. You can invite your farmly members to your form to help you complete all required sections.		Email Address alcinatran@school.edu	Email Address
Enter names of parents, identified on the prior page, and we'll send electronic requests on your behalf. Please make sure to provide information that your parents would use to login to StudentAid.gov.			Confirm Email Address alcinatran@school.edu	Confirm Email Address
	Parent Pa		Invite Parent	Invite Parent
	Last Name Tran Date of Birth Month Day Year 05 05 1973 ③		Previous	Continue

Consent – IRS Direct Data Exchange

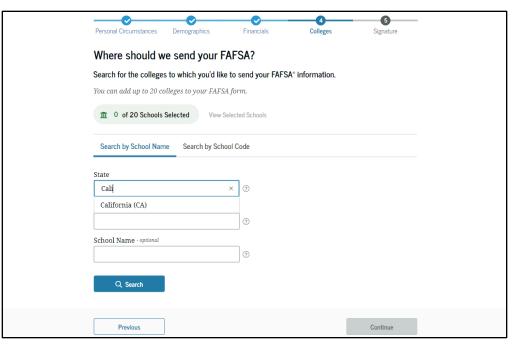
- Applicant and any required contributor on the FAFSA must provide consent. They are consenting to:
 - Direct Data Exchange to import applicant, parent, parent spouse, and/or student spouse Federal Tax Information (FTI).
 - Redisclose FTI to state entities, institutions, and scholarship organizations.
- The data exchange with the IRS may not work if the student or parent:
 - has had a change in marital status after the end of the tax year.
 - filed a Puerto Rican or foreign tax return.
 - was victim of identity theft, involving their federal tax return.



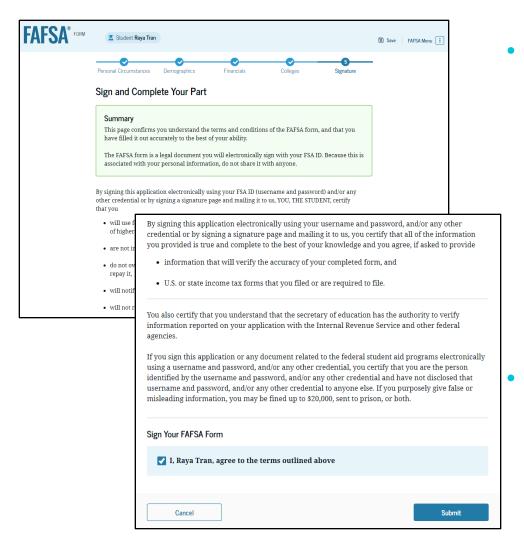
FAFSA – School Selection

- List more than one!
- Only schools that are listed will be able to see your FAFSA information.
- Students can list up to 20 colleges at a time
- Schools can be added or deleted at any time
- First school listed on FAFSA is used for PA State Grant eligibility purposes



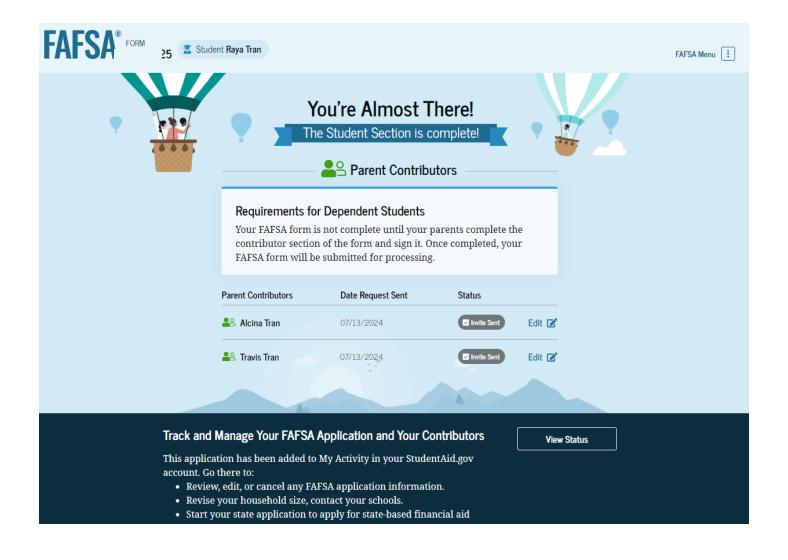


Signing with the FSA ID



- On this page, the student acknowledges the terms and conditions of the FAFSA® form and signs their section. After agreeing and signing, the student is able to submit their section of the FAFSA form.
- Since parent information has not been provided, the FAFSA form is not considered complete and can't be processed yet.

Dependent Student Section Complete



Parent's Invitation Email



Federal Student Aid

Help Complete [StudentFirstName]'s Form



[Contributor First Name],

[StudentFirstName] [StudentLastInitial] can't be eligible for federal student aid without your input. Help them complete the Free Application for Federal Student Aid (FAFSA®) form.

Providing information as a contributor does not make you financially responsible for [StudentFirstName]'s education costs. Completing the FAFSA form is how they qualify for student aid including

- · Federal Pell Grants,
- · federal student loans,
- · state financial aid, and
- · school financial aid.

[Log in with your FSA ID (account username and password) to complete your section.]

Note: Forms are deleted after 45 days of inactivity.

Don't recognize [StudentFirstname]? Read [Help topic title].

Log In

Why You Were Invited

Without your input, [StudentFirstName] won't be eligible for federal student aid.

Reasons To Finish Early

Here's why it's a good idea to finish as soon as possible:



States and schools have different deadlines for student aid. Check the "FAFSA® Deadlines" page for more information.



You may need extra time to make corrections after you submit.

Can't find [StudentFirstname]'s Form?

Read [help topic title]



Sign up for text alerts to stay updated on our grant programs, loan forgiveness programs, repayment plans, and information about your loans.







This email was sent by: Office of Federal Student Aid

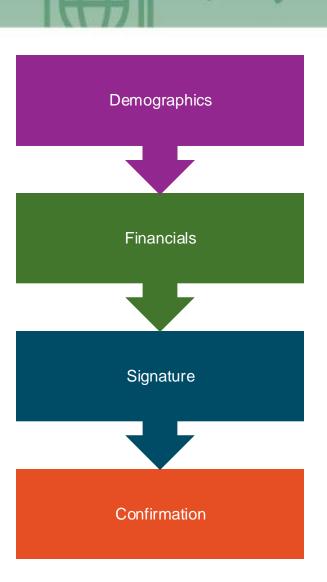
400 Maryland Ave., SW, Washington, DC, 20002, US

Please do not reply to this email. Messages sent to this please use the StudentAid.gov contact page. For more

FAFSA Steps – Parent Contributor

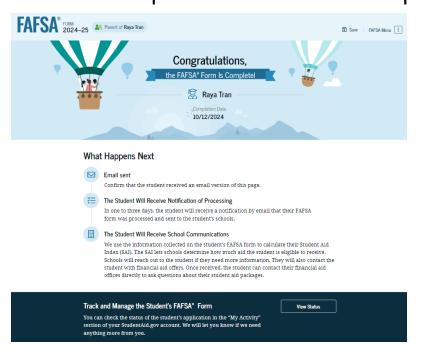
- Following link in email invite –
 Parent Log In
- 2. Parent Onboarding Steps
- 3. Verify Parent Identity Information
- 4. Parent Provides Consent

Once all required data has been provided and all sections have been signed, any role can submit the FAFSA form



FAFSA Confirmation

Upon submitting the student's FAFSA® form, the parent is presented an abbreviated confirmation page. This page displays information about tracking the student's FAFSA form and next steps. The student will receive an email with the full, detailed confirmation. With the student and parent sections completed and signed, the FAFSA form is now considered complete and submitted for processing.

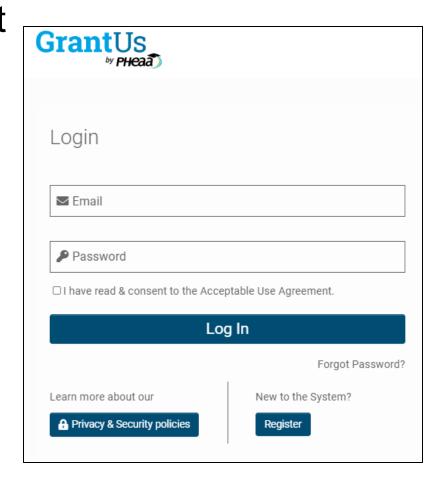


PA State Grant Forms

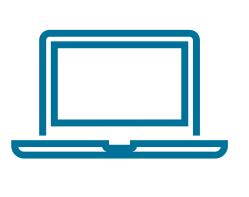
- Students will be able to complete a State Grant and High School form after PHEAA receives the FAFSA information
 - These forms cannot be completed prior to completing FAFSA
- FAFSA information will automatically be sent to PHEAA
- PA State Grant Account will need to be set up:
 - Email to activate an account will come from noreply@grantus.pheaa.org

GrantUs

- PHEAA's PA State Grant and Special Programs online account management tool
- Launched for students in 2024-25



FAFSA is Filed... Now What?







Schools receive FAFSA and calculate financial aid





Step 4: Compare Schools' Financial Aid Notices Carefully

- There is no required standard format
- If you receive a scholarship, do you know if there are conditions for maintaining it?
- Do you understand what is free money vs money that has to be paid back?

Bottom Line: What are your out-of-pocket costs?



Reviewing the Financial Aid Package

How much of the financial aid is free money?

Which awards are based on need, and which are based on merit?

Are there any conditions on the free money? GPA requirement?

Will awards increase as tuition increases?

Will awards change from year to year?

Will loans be needed?

How is the SAI Calculated?

- Primarily income-driven
- Major factors for dependent student:
 - Parental & student income and assets
 - Family size
- It is not the amount you are required to pay. It helps the financial aid office determine how much financial support you may need.
- The SAI can be a negative number down to negative 1500.

A student's SAI remains the same no matter which school the student attends.



Comparing Financial Aid Notifications

	SCHOOL A	SCHOOL B	SCHOOL C
Cost of Attendance	\$26,000	\$35,000	\$50,000
- Federal SAI	\$2,000	\$2,000	\$2,000
= Financial Need	\$24,000	\$33,000	\$48,000
Federal Pell Grant	\$5,395	\$5,395	\$5,395
PA State Grant	\$5,260	\$5,750	\$5,750
Federal Supplemental Education Opportunity Grant	\$0	\$500	\$1,500
Institutional Grants or Scholarships	\$0	\$3,500	\$12,000
Private Scholarship	\$500	\$500	\$500
Federal Work-Study	\$1,300	\$3,000	\$3,000
Direct Subsidized Loan	\$3,500	\$3,500	\$3,500
Direct Unsubsidized Loan	\$2,000	\$2,000	\$2,000
TOTAL AID	\$17,955	\$24,145	\$33,645
Gap (Cost–Aid)	\$8,043	\$10,855	\$16,355
Gift Aid (free money)	\$11,155	\$15,645	\$25,145
Employment	\$1,300	\$3,000	\$3,000
Loans	\$5,500	\$5,500	\$5,500

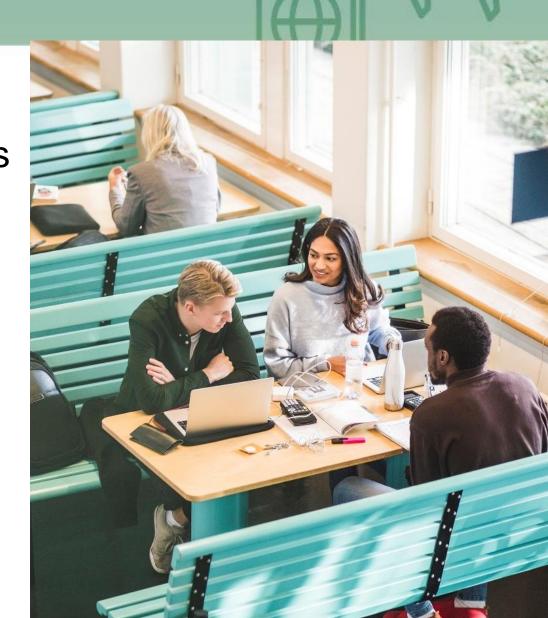
Step 5: Be Sure You Have The Money You Need

- Have you considered annual out of pocket costs beyond the first year?
- Do you understand your actual costs?
- Do you have a strategy for handling out of pocket costs?



Ways to Reduce the Need for Financial Aid

- Graduate on time!
- Earn college credits in high school
- 2+2 or 3+2 Strategy
- Buy/rent textbooks
- Consider commuting
- Find cheaper meal plan



Special Circumstances

If things change....

- Divorced or separated parents
- Stepparents
- Adoptive parents
- Foster parents

- Legal guardians
- Living with others
- Recent death or disability
- Reduced income

Types of Federal Loans

- Undergraduate Students
 - Subsidized (6.53% interest and 1.057% fee)
 - Unsubsidized (6.53% interest and 1.057% fee)
- Graduate Students
 - Unsubsidized (8.08% interest and 1.057% fee)
 - GradPLUS Loan (8.08% interest and 4.228% fee)
- Parents
 - PLUS Loan (9.08% and 4.228% fee)

Federal Student Loans

- Available to ALL students (US citizens and eligible non-citizens)
 REGARDLESS of need
- In student's name, no collateral or credit check, must sign MPN
- Interest rate is 6.53%. There is a 1.057% fee deducted from loan amount at disbursement
- No payments required while attending school & six-month grace period
- Subsidized No interest charged to student while enrolled or in grace period
- Unsubsidized Interest accrues in school and during grace period



Federal Direct Stafford Loan Borrowing Limits

subsidized



Undergraduate Students		Graduate Students		
Annual Limits	Dependent Students	Independent or dependent students whose parents are unable to borrow a PLUS Loan	Graduate or Professional Studies	
1 st Year	\$5,500 Total No more than \$3,500 may be subsidized	\$9,500 Total No more than \$3,500 may be subsidized		
2 nd Year	\$6,500 Total No more than \$4,500 may be subsidized	\$10,500 Total No more than \$4,500 may be subsidized	\$20,500 each academic year Graduate / Professional students are no longer eligible for subsidized loans	
3 rd Year and beyond	\$7,500 Total No more than \$5,500 may be subsidized	\$12,500 Total No more than \$5,500 may be subsidized		
Aggregate Limits	\$31,000 Total No more than \$23,000 may be subsidized	\$57,500 Total No more than \$23,000 may be subsidized	\$138,500 Total No more than \$65,000 may be subsidized	

ONLY consider Direct PLUS or private alternative loans after looking into all other sources of financial aid.



Federal Direct PLUS Loan

- For parents of dependent undergraduate students
- In parent's name for student costs
- Rates set every July 1st for the life of that year's loan; fees are deducted from disbursement
 - 9.08% variable/fixed interest rate; 4.228% fees
- MUST apply each year, Repayment begins immediately with option to defer
- Principal can be deferred while student is in school;
 Interest will continue to accrue

If denied - student is eligible for an additional \$4,000 unsubsidized loan

Private/Alternative Loans

- From private lenders or financial institutions
- In student's name/co-signers usually required
- Can borrow up to the Cost of Attendance
- Based on credit scores and debt-to-income
- Principal can be deferred while student is in school; Interest will continue to accrue
- Terms vary by lender compare before making choices

Read the Fine Print!



Learn more at **pheaa.org/PAForward**

1) Annual Percentage Rate (APR) Calculations – The lowest APR is based on the following assumptions: a loan of \$10,000 made in a single disbursement, a borrower who selected an Immediate Repayment Plan and a repayment term of 60 months, monthly payments of \$186.52 and a final payment \$178.29, a fixed periodic interest rate of 4.77%, and total payments of \$11,183.03. The borrower in this sample qualified for a 0.25% Direct Debit benefit for the entirety of the repayment period and a 0.50% Graduation benefit was applied 47 months into repayment. The highest APR is based on the following assumptions: a loan of \$10,000 made in a single disbursement, a borrower who selected an Interest Only Repayment Plan and a repayment term of 180 months, monthly payments of \$108.07, a fixed periodic interest rate of 10.1%, and total payments of \$23,829.83. The borrower received an in-school deferment of 46 months and a grace period of 6 months. The borrower in this sample did not qualify for any interest rate discounts. These APRs are estimates and may differ from the actual rates received.

2) The provided rate range includes Undergraduate, Graduate, and Parent loans and may change based on loan type, loan term, repayment plan, and applicable discounts (not all discounts apply to all loan products). See individual loan programs for more specific information. PHEAA uses applicant credit scores to determine eligibility and interest rates. Higher credit scores may mean an applicant is offered a lower interest rate.

Applicants, including co-signers, are subject to credit qualifications, completion of an application and oredit agreement, and verification information.

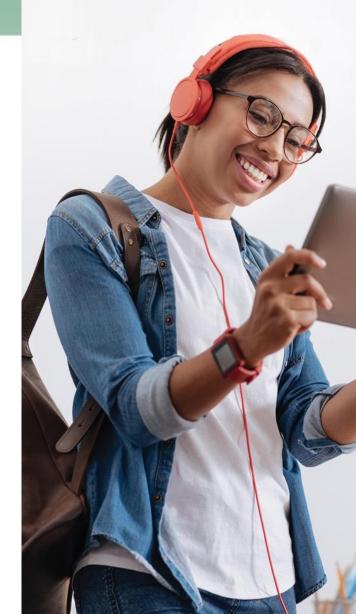
PHEAA reserves the right to discontinue all programs or benefits without prior notice.

Undergraduate & Graduate

- Low-cost, fixed interest rates
- Zero fees
- Borrow up to 100% certified cost of attendance including tuition, fees, room, board, books, etc. (Subject to aggregate loan limits)
 - Loans taken for a less than half-time academic period may borrow up to \$5,000
- Low minimum loan amount: \$1,500
- 0.50% interest rate reduction for graduating
- 0.25% interest rate reduction for enrolling in Direct Debit
- No pre-payment penalty
- Multiple repayment plans
- Co-signer release option

Visit PHEAA.org/PAForward today!

Pennsylvania's Student Loan Program



(17

Parent Loan Information

- Low-cost, fixed interest rates
- Zero fees
- Borrow up to 100% certified cost of attendance including tuition, fees, room, board, books, etc. (Subject to aggregate loan limits)
- Low minimum loan amount: \$1,500
- 0.25% interest rate reduction for enrolling in Direct Debit
- No pre-payment penalty
- Multiple repayment plans

Visit PHEAA.org/PAForward today!

Pennsylvania's Student Loan Program



What Can You Do Now?

8

Visit College Websites

Create FSA ID & Complete the FAFSA

Explore Scholarships Utilize Net Price Calculators collegecost.ed.gov

Estimate Federal
Student Aid
studentaid.gov/aid-estimator

Talk About What is Affordable

Use Your Resources

- PHEAA.org
- MySmartBorrowing.org
- YouCanDealWithIt.com
- PHEAA toll free: 800-692-7392
- Federal Student Aid Info Center: 800-433-3243
- StudentAid.gov The one-stop shop site for all financial aid information.
- StudentAid.gov/FAFSA Direct link to the FAFSA
- StudentAid.gov/help-center/contact



Thank You © Questions?